**Chapter 2: Learning Principles and Applications Name \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

**Additional Factors that Affect Learning (Pages 37-43) Date \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Hour \_\_\_\_\_\_**

**Directions: Answer the following questions as you read. Be sure to provide a thorough response.**

1. Explain how feedback affects learning.
2. How does transfer affect learning? Explain the difference between positive and negative transfer.
3. What impact does practice have on learning?
4. Briefly describe how Harry Harlow demonstrated that animals can learn to learn?
5. What is *learned laziness*?
6. What is *learned helplessness*?
7. Why does Martin Seligman link learned helplessness to depression?
8. Describe Seligman’s three important elements of learned helplessness.
9. What is *shaping* and how is it done?
10. What are *response chains* and how do they contribute to learning?
11. How does *modeling* contribute to our learning?
12. What is *observational learning*?
13. How does *disinhibition* contribute to our learning?
14. Explain what *behavior modification* is.
15. What is a token economy and how does it work?